

Comparison Rate Schedule



Credit Provider: BANK OF WESTERN AUSTRALIA LTD.

ABN 22 050 494 454
108 St Georges Terrace Perth

Issued: 8 December 2003

BankWest Variable Rate Home Loans (Secured)

Name of Consumer Credit Product	Annual Percentage Rates		COMPARISON RATE (p.a.)												
	Introductory Rate Period	Remaining term of loan (variable rate)	\$20,000 for a term of 4 years	\$25,000 for a term of 5 years	\$30,000 for a term of 5 years	\$50,000 for a term of 7 years	\$70,000 for a term of 25 years	\$100,000 for a term of 25 years	\$130,000 for a term of 25 years	\$150,000 for a term of 25 years	\$200,000 for a term of 25 years	\$225,000 for a term of 25 years	\$250,000 for a term of 25 years	\$275,000 for a term of 30 years	\$300,000 for a term of 30 years
BankWest Lite Home Loan	N/A	6.45% p.a.	-	-	-	-	6.56%	6.53%	6.51%	6.50%	6.49%	6.49%	6.48%	6.48%	6.47%

Mortgage Shredder Home Loan	N/A	7.07% p.a.	10.59%	9.51%	9.10%	8.07%	7.46%	7.34%	7.28%	7.25%	7.20%	7.19%	7.18%	7.16%	7.15%
Mortgage Shredder Variable Introductory Rate Home Loan	6.07% p.a. for 12 months	7.07% p.a.	10.13%	9.13%	8.73%	7.79%	7.35%	7.23%	7.17%	7.14%	7.10%	7.08%	7.07%	7.07%	7.06%
Mortgage Shredder Fixed Introductory Rate Home Loan	5.97% p.a. for 12 months	7.07% p.a.	10.09%	9.10%	8.69%	7.76%	7.34%	7.22%	7.16%	7.13%	7.09%	7.07%	7.06%	7.06%	7.05%

Gold Home Loans where the total lending is less than \$250,000:

Gold Home Loan	N/A	6.77% p.a.	-	9.21%	8.80%	7.77%	7.16%	7.04%	6.98%	6.95%	6.91%	6.89%	6.88%	6.86%	6.85%
Gold Variable Introductory Rate Home Loan	6.07% p.a. for 12 months	6.77% p.a.	-	8.95%	8.54%	7.57%	7.08%	6.97%	6.90%	6.88%	6.83%	6.82%	6.80%	6.80%	6.79%
Gold Fixed Introductory Rate Home Loan	5.97% p.a. for 12 months	6.77% p.a.	-	8.91%	8.51%	7.55%	7.07%	6.96%	6.89%	6.87%	6.82%	6.81%	6.79%	6.79%	6.78%

Gold Home Loans where the total lending is greater than \$250,000:

Gold Home Loan	N/A	6.57% p.a.	-	9.21%	8.80%	7.57%	6.96%	6.84%	6.78%	6.75%	6.71%	6.69%	6.68%	6.66%	6.65%
Gold Variable Introductory Rate Home Loan	6.07% p.a. for 12 months	6.57% p.a.	-	8.83%	8.42%	7.43%	6.91%	6.79%	6.73%	6.70%	6.65%	6.64%	6.63%	6.62%	6.61%
Gold Fixed Introductory Rate Home Loan	5.97% p.a. for 12 months	6.57% p.a.	-	8.79%	8.38%	7.40%	6.90%	6.78%	6.72%	6.69%	6.64%	6.63%	6.62%	6.61%	6.60%

WARNING:

This comparison rate applies only to the example or examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.

All rates are calculated for secured loans only

Fees and charges are payable

To find out more information visit www.bankwest.com.au or phone BankWest LoanLine on 13 17 19.